# FY2010 2Q Earnings Release 

### 2010.08.13

Webzen

The financial results for Q2 of 2010 have been prepared on an un-audited basis, and may be subject to change during independent auditing process

Therefore, information and data contained in this document is subject to change through an independent auditor's review.

Also, the information and projections contained in this document are based on our

Internal analysis of the market and industry environment. Please note these estimated

Numbers are subject to change according to the change in the management

Environment and industry conditions.
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(Unit : mil. Won)

$\triangleright$ Revenue : 6.8 bil. won $-\downarrow 14 \%$ QoQ, $\uparrow 11 \%$ YoY
$\triangleright$ Operating Income: 0.1 bil. won $-\downarrow \mathbf{8 9 \%}$ QoQ, $\uparrow 101 \%$ YoY
$\triangleright$ Net Income : 1.5 bil. won $-\downarrow 13 \%$ QoQ, turn around YoY


## Sales Breakdown(Product)

$\triangleright$ MU : 4.6 bil. won - $\downarrow 17 \%$ QoQ , $\uparrow \mathbf{2 3 \%}$ YoY
$\triangleright$ SUN : 1.9 bil. won $-\downarrow 6 \%$ QoQ, $\downarrow 17 \%$ YoY
$\triangleright$ Other : 0.3 bil. won - $\downarrow$ 9\% QoQ , $\downarrow$ 234\% YoY
(Unit : mil. Won)


| 2Q2010 | 1Q2010 | 2Q2009 |  |
| :--- | ---: | ---: | ---: |
| Total Sales | $\mathbf{6 , 8 2 0}$ | 7,886 | 6,172 |
| MU | $\mathbf{4 , 6 1 4}$ | 5,534 | 3,757 |
| (\%) | $\mathbf{6 8 \%}$ | $70 \%$ | $61 \%$ |
| SUN | $\mathbf{1 , 9 3 0}$ | 2,048 | 2,331 |
| (\%) | $\mathbf{2 8 \%}$ | $26 \%$ | $38 \%$ |
| Other | $\mathbf{2 7 7}$ | 304 | 83 |
| (\%) | $\mathbf{4 \%}$ | $4 \%$ | $1 \%$ |

## Sales Breakdown(Market)

$\triangleright$ Domestic : 4.4 bil. won $-\downarrow 21 \%$ QoQ , $\uparrow 30 \%$ YoY
$\triangleright$ Overseas : 2.2 bil. won - $\uparrow \mathbf{6 \%}$ QoQ, $\downarrow \mathbf{2 0 \%}$ YoY
$\triangleright$ Other : 0.3 bil. won - $\downarrow$ 9\% QoQ , $\uparrow$ 234\% YoY
(Unit : mil. Won)


|  | $\mathbf{2 Q 2 0 1 0}$ | $\mathbf{1 Q 2 0 1 0}$ | $\mathbf{2} \mathbf{2 Q 2 0 0 9}$ |
| :---: | ---: | :---: | ---: |
| Total Sales | $\mathbf{6 , 8 2 0}$ | 7,886 | 6,172 |
| Domestic | $\mathbf{4 , 3 8 2}$ | 5,540 | 3,374 |
| Overseas | $\mathbf{2 , 1 6 2}$ | 2,043 | 2,715 |
| China | $\mathbf{6 4 8}$ | 610 | 597 |
| Japan | $\mathbf{1 , 2 7 9}$ | 1,221 | 1,833 |
| Taiwan | $\mathbf{1 2 5}$ | 90 | 174 |
| Other | $\mathbf{1 1 0}$ | 123 | 112 |
| Other | $\mathbf{2 7 7}$ | 304 | 83 |

## Operating Expenses

$\triangleright$ Total Operating Expenses : 4.0 bil. won - $\uparrow 9 \%$ QoQ, $\uparrow \mathbf{2 4 \%}$ YoY
$\triangleright$ Labor Costs : 1.3 bil. won - $\uparrow \mathbf{2 0 \%}$ QoQ, $\uparrow \mathbf{6 \%}$ YoY
$\triangleright$ Development Expenses : 7.9 bil. won - $\uparrow \mathbf{2 \%}$ QoQ , $\uparrow 43 \%$ YoY
(Unit : mil. Won)


|  | 2Q2010 | $\mathbf{1 Q 2 0 1 0}$ | $\mathbf{2 Q 2 0 0 9}$ |
| :--- | ---: | :---: | ---: |
| Total <br> Operating <br> Expenses | $\mathbf{3 , 9 7 7}$ | 3,647 | 3,210 |
| Labor costs | $\mathbf{1 , 3 1 5}$ | 1,092 | 1,235 |
| Advertising <br> expenses | $\mathbf{7 5}$ | 217 | 152 |
| Developmen <br> t expenses | $\mathbf{7 9 8}$ | 779 | 559 |
| Commission <br> service <br> charges | $\mathbf{1 , 1 5 4}$ | 788 | 548 |
| Other |  |  |  |

## Non-Operating Profit

$\triangleright$ Non-Operating Profit : 1.6 bil. Won $-\uparrow 117 \%$ QoQ, turn around YoY
$\triangleright$ Non-Operating revenue : 1.9 bil. Won - $\uparrow 49 \%$ QoQ, $\uparrow 78 \%$ YoY

## Non-Operating Profit

Non-Operating revenueNon-Operating expenses
(Unit : mil. Won)

| 구 분 | 2Q2010 | $\mathbf{1 Q 2 0 1 0}$ | 2Q2009 |
| :---: | :---: | :---: | :---: |
| Non-Operating <br> Profit | $\mathbf{1 , 5 4 6}$ | 712 | (142) |
| Non-Operating <br> revenue | $\mathbf{1 , 9 4 6}$ | 1,305 | 1,095 |
| Non-Operating <br> Expenses | $\mathbf{4 0 1}$ | 594 | 1,238 |

(Unit : mil. Won)

|  | 2Q2010 | 1Q2010 | 4Q2009 | 2Q2009 |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets | 85,752 | 89,121 | 88,921 | 77,997 |
| Quick Assets | 85,752 | 89,121 | 88,921 | 77,997 |
| Non-Current Assets | 47,684 | 43,591 | 43,327 | 55,725 |
| Investments | 4,464 | 258 | 459 | 1,865 |
| Property, Plant and Equipment | 3,687 | 3,780 | 3,879 | 5,200 |
| Intangible Assets | 5,579 | 5,464 | 5,344 | 5,432 |
| Other non-current Assets | 33,954 | 34,090 | 33,646 | 43,229 |
| Total Assets | 133,435 | 132,712 | 132,248 | 133,722 |
| Current Liabilities | 5,472 | 6,096 | 7,159 | 5,636 |
| Non-Current Liabilities | 5,155 | 4,938 | 4,852 | 4,726 |
| Total Liabilities | 10,627 | 11,033 | 12,012 | 10,362 |
| Capital Stock | 6,487 | 6,487 | 6,487 | 6,487 |
| Capital Surplus | 136,311 | 136,192 | 135,892 | 135,841 |
| Capital Adjustment | $(18,918)$ | $(18,909)$ | $(18,717)$ | $(19,156)$ |
| Accumulated Other Comprehensive I/L | $(2,306)$ | $(1,828)$ | $(1,442)$ | $(1,553)$ |
| Retained Earnings | 1,235 | (262) | $(1,983)$ | 1,741 |
| Total Shareholders' Equity | 122,808 | 121,679 | 120,237 | 123,360 |


| (Unit : mil. Won) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 구 분 | 2Q2010 | 1Q2010 | QoQ | 2Q2009 | YoY |
| Revenue | 6,820 | 7,886 | -14\% | 6,172 | 11\% |
| Cost of Revenue | 2,705 | 2,938 | -8\% | 2,893 | -7\% |
| Gross Profit | 4,115 | 4,948 | -17\% | 3,279 | 26\% |
| (\%) | 60\% | 63\% | $-3 \% P$ | 53\% | 7\%P |
| Operating Expenses | 3,977 | 3,647 | 9\% | 3,210 | 24\% |
| Operating Income(Loss) | 139 | 1,301 | -89\% | 69 | 101\% |
| (\%) | 2\% | 16\% | -14\%P | 1\% | 1\%P |
| Non-Operating Profit | 1,546 | 712 | 117\% | (142) | - |
| Non-Operating revenue | 1,946 | 1,305 | 13\% | 1,095 | 35\% |
| Non-Operating Expenses | 401 | 594 | -33\% | 1,238 | -68\% |
| Income before ITE | 1,684 | 2,012 | -16\% | (73) | Turn around |
| (\%) | 25\% | 26\% | -1\%P | - | - |
| Income Tax Expenses | 187 | 292 | -36\% | 240 | -22\% |
| Net Income(Loss) | 1,497 | 1,721 | -13\% | (313) | Turn around |
| (\%) | 22\% | 22\% | - | - | - |

## Thank you

